



2017 DUES SCHEDULE

Minnesota companies: Your 2017 Annual MHTA Dues are based on your most recent estimated Minnesota gross revenues. To calculate your dues, select the appropriate member category for your business, find your estimated gross revenue level and corresponding dues.

Companies based outside Minnesota: Special conditions apply. Contact Ray Hoover at rhoover@mhta.org for more information.

<p>Member Category: Technology Producers</p> <p><i>Examples Include: Manufacturing, software, engineering, telecom, datacom, consulting.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$100k</td><td>\$300</td></tr> <tr><td>\$100k - \$500k</td><td>\$450</td></tr> <tr><td>\$500k - \$1m</td><td>\$600</td></tr> <tr><td>\$1m - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,500</td></tr> <tr><td>\$25m - \$50m</td><td>\$5,000</td></tr> <tr><td>\$50m - \$100m</td><td>\$7,500</td></tr> <tr><td>\$100m - \$250m</td><td>\$10,000</td></tr> <tr><td>\$250m+</td><td>\$12,500</td></tr> </tbody> </table>	Gross Revenues	MHTA Dues	\$0 - \$100k	\$300	\$100k - \$500k	\$450	\$500k - \$1m	\$600	\$1m - \$2m	\$750	\$2m - \$5m	\$1,000	\$5m - \$10m	\$1,500	\$10m - \$25m	\$2,500	\$25m - \$50m	\$5,000	\$50m - \$100m	\$7,500	\$100m - \$250m	\$10,000	\$250m+	\$12,500	<p>Member Category: Technology Application Users</p> <p><i>Examples Include: Sales and service organizations, utilities, financial institutions.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$300</td></tr> <tr><td>\$500k - \$2m</td><td>\$500</td></tr> <tr><td>\$2m - \$5m</td><td>\$700</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,000</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$4,000</td></tr> <tr><td>\$50m - \$100m</td><td>\$6,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$8,000</td></tr> <tr><td>\$250m+</td><td>\$10,000</td></tr> </tbody> </table>	Gross Revenues	MHTA Dues	\$0 - \$500k	\$300	\$500k - \$2m	\$500	\$2m - \$5m	\$700	\$5m - \$10m	\$1,000	\$10m - \$25m	\$2,000	\$25m - \$50m	\$4,000	\$50m - \$100m	\$6,000	\$100m - \$250m	\$8,000	\$250m+	\$10,000
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<p>Member Category: Ancillary Service Firms</p> <p><i>Examples Include: Legal, accounting, venture firms, real estate.</i></p> <table border="1"> <thead> <tr> <th>Gross Revenues</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$500</td></tr> <tr><td>\$500k - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$2,500</td></tr> <tr><td>\$50m - \$100m</td><td>\$3,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$3,500</td></tr> <tr><td>\$250m+</td><td>\$4,000</td></tr> </tbody> </table>	Gross Revenues	MHTA Dues	\$0 - \$500k	\$500	\$500k - \$2m	\$750	\$2m - \$5m	\$1,000	\$5m - \$10m	\$1,500	\$10m - \$25m	\$2,000	\$25m - \$50m	\$2,500	\$50m - \$100m	\$3,000	\$100m - \$250m	\$3,500	\$250m+	\$4,000	<p>Member Category: Nonprofits & Public Entities</p> <p><i>Examples Include: Economic development organizations, government agencies, educational institutions.</i></p> <table border="1"> <thead> <tr> <th>Budget</th> <th>MHTA Dues</th> </tr> </thead> <tbody> <tr><td>\$0 - \$500k</td><td>\$500</td></tr> <tr><td>\$500k - \$2m</td><td>\$750</td></tr> <tr><td>\$2m - \$5m</td><td>\$1,000</td></tr> <tr><td>\$5m - \$10m</td><td>\$1,500</td></tr> <tr><td>\$10m - \$25m</td><td>\$2,000</td></tr> <tr><td>\$25m - \$50m</td><td>\$2,500</td></tr> <tr><td>\$50m - \$100m</td><td>\$3,000</td></tr> <tr><td>\$100m - \$250m</td><td>\$3,500</td></tr> <tr><td>\$250m+</td><td>\$4,000</td></tr> </tbody> </table>	Budget	MHTA Dues	\$0 - \$500k	\$500	\$500k - \$2m	\$750	\$2m - \$5m	\$1,000	\$5m - \$10m	\$1,500	\$10m - \$25m	\$2,000	\$25m - \$50m	\$2,500	\$50m - \$100m	\$3,000	\$100m - \$250m	\$3,500	\$250m+	\$4,000				
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